



PAKISTAN AIRLINE PILOTS' ASSOCIATION

AFFILIATED WITH :
INTERNATIONAL FEDERATION OF AIR LINE PILOTS' ASSOCIATIONS &
INTERNATIONAL TRANSPORT WORKERS FEDERATION.

INFO

EFU INSURANCE COVERAGE

Dear Members,

September 30, 2011.

السلام عليكم

This is in continuation of our previous INFO dated 17th August 2011, on the subject matter.

PALPA has signed a MoU with Eastern Federal Union (EFU) to provide comprehensive insurance coverage to members in good standing of PALPA.

It is solely the member's discretion to opt for this benefit/facility provided by PALPA and EFU.

PALPA has renegotiated the terms and conditions of the MoU, and for that we would like to thank F/O Issa and F/O Zain for all their help and assistance.

The revised and improved terms and conditions of the MoU are as under:-

FREE COVERAGE:-

The best feature of this plan is that the member will get all his money back in shape of tax credit which they pay in form of coverage premium. For example 20% of the premium paid goes into the insurance coverage and 80% goes in member's investment side of the plan. Govt. of Pakistan announced 15% to 20% of the paid premium of life insurance policies will tax credit in income tax return. After receiving tax credit from Govt. your coverage remain almost free of cost.

DETAIL OF FREE COVERAGE:-

Natural Death Coverage	Rs.10 Million
Accidental Death Coverage	Rs.20 Million
Natural & Accidental Total Disability (Loss of License)	Rs.10 Million
Income Replacement Benefit	Rs.2 Lac per month*

**In case the insured is unable to perform his/her duties by reason of disablement (due to either accidental or natural cause) for period greater than three months. EFU life will provide monthly payment of Rs. 200,000 per month to the insured member starting from fourth month of the disablement or sickness and up to maximum payment up to 1 year or at fitness, whichever is earlier. In case of heart attack, stunt implantation, major bonefracture or in similar cases where grounding period is more than three month. The income replacement benefit of Rs. 200,000 will start immediately and will be available for one year or at fitness whichever is earlier.*

Contd: P/2.

Members in high age bracket paying high premium are getting more Tax credit as compared to the paid coverage premium.

TAX CREDIT: ILLUSTRATION OF TAX SAVING:-

TAX CREDIT (for salaried individuals)		Annual Life Insurance Premium							
		25,000	40,000	60,000	80,000	100,000	150,000	250,000	500,000
Monthly income	25,000	Tax Not Applicable							
	50,000	1,125	1,800	2,700	3,600	4,050	4,050	4,050	4,050
	75,000	1,875	3,000	4,500	6,000	7,500	10,125	10,125	10,125
	100,000	2,500	4,000	6,000	8,000	10,000	15,000	18,000	18,000
	150,000	3,500	5,600	8,400	11,200	14,000	21,000	35,000	37,800
	200,000	4,000	6,400	9,600	12,800	16,000	24,000	40,000	57,600
	250,000	4,375	7,000	10,500	14,000	17,500	26,250	43,750	78,750
	500,000	5,000	8,000	12,000	16,000	20,000	30,000	50,000	100,000
	1,000,000	5,000	8,000	12,000	16,000	20,000	30,000	50,000	100,000

Depending on income and premium, members can save up to RS.100,000 of the life insurance premium annually.

We have already introduced a plan with enhance coverage and more return, more contribution and more tax return & NOW we are sending you second plan with affordable contribution, less coverage/less return and reduced tax rebate. Now you have a choice to select one .

INVESTMENT PLAN:-

EFU investment plan is a high value saving plan with the excellent return and handsome income at retirement age. You can opt guaranteed growth fund or invest your premium in Islamic fund which is totally interest free fund with the name of Aitemad Growth Fund. For detail please contact Mr. Tanveer A Khan (cell: 0300-8480866)

EXTENDED TERM INSURANCE :-

If any member wants to pay his premium only for initial 10 years. This option is also available in this plan. In this case the cash value at maturity will be reducing to 57% as compared to full premium paid.

TERMINAL ILLNESS BENEFITS:-

If medical condition arose, in the opinion of family and specialist Doctors, which would result in the life span of the member being reduced to a period of not more than 6 months after the diagnosis of such a medical condition. The company will pay fifty percent of member’s Natural Death Coverage. The amount will be paid in advance and free of interest.

FUND ACCELERATION PREMIUM:-

Members between the age of 45 years to 59 years has the option to pay FAP. FAP premium is between 01 to 03 lacs payable once a year to increase the cash value at retirement age and it is optional. (Summary has been attached).

INFLATION PROTECTION:-

Accumulated paid premium amount include inflation protection.

TAX CREDIT FINNANCIAL SERVICE:-

EFU will provide tax credit financial service to all policy holders to get tax credit on paid premium and will also provide help to get tax credit on mobile phone bills, telephone bills, cash withdrawal withholding tax on excess cash and on your personal vehicles paid tax. If any query please contact Mr. Tanveer A Khan on his cell 0300-8480866.

Contd: P/3.

MEMBER LEAVING PIA & JOINING ELSEWHERE:-

Any member who leaves PIA and join any other airline/organization can continue his/her plan with EFU , as long as he is paying his/her premium, subject to a valid medical.

MODE OF PAYMENT:-

Members will pay one month premium cross cheque in favour of EFU with application and thereafter premium will be deducted on monthly basis as per standing instructions by you to manager payroll PIA.

PREMIUM NOT PAID:-

If any member does not pay his premium in between the term, his coverage will discontinue but his investment plan will remain intact . The member can again continue his coverage after paying his premium without any penalty.

WITHDRAWAL OF CASH VALUE:-

Members can withdraw their cash value amount anytime leaving Rs. 20,000/- in balance and plan will continue.

MEDICAL DETAILS SECTION (E) OF GREEN FORM:-

Members are not required to fill the medical section-E (EFU Green Form), CAA medical is enough to get your plan issue .

MEMBER LEAVES FLYING:-

If any member leaves flying, he can continue his plan but company will detach income replacement benefit.

REDUCED PREMIUM PLAN:-

Reduced Premium Plan with summary is also available for those members who wants to pay less premium. In this plan the coverage and cash value is less.

Natural Death Coverage	Rs.7.5 Million
Accidental Death Coverage	Rs.15 Million
Natural/Accidental Total Disability (Loss of License)	Rs.7.5 Million
Income Replacement Benefit	Rs.2 Lac per month

Members already submitted the applications will get the coverage from 1st October 2011 against the cheques they have paid. The second installment will be deducted by PIA Payroll Department from October 2011 salaries.

All these benefits are available if you fill out your application, along with required documents mail it to PALPA. You can not get these benefits by keeping these papers at home. Please check your white envelop mailed by PALPA. Complete your paper work and send it back.. if you haven't received your white envelop please call PALPA . give your name and P-No. you will received your envelop.

Thanking you,

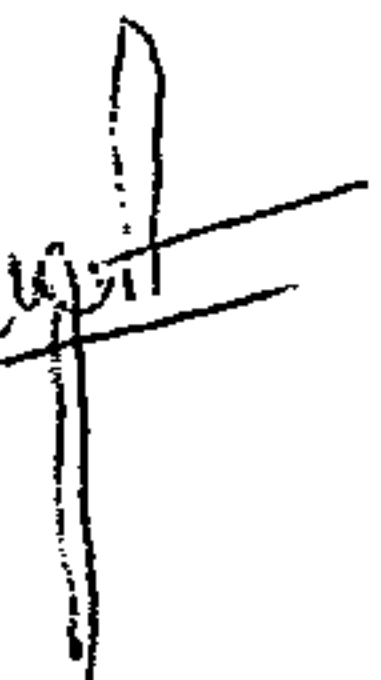
Yours sincerely,



Capt. T. M. Rabbani
GENERAL SECRETARY

**FINANCIAL PLANNING FOR PALPA MEMBERS WITH REDUCED PREMIUM
LOSS OF LICENSE / NATURAL DEATH / ACCIDENTAL DISABILITY AND DEATH
INCOME REPLACEMENT BENEFIT
Retirement Age 62 (Plan 2)**

A	B	C	D	E	F	G
S.No	Age Group	Years of Services	Annual Premium	Monthly Premium	Cumulative Paid Premium@ age 62	Cash Value at Retirement @ age 62
1	20 years	42 years	211,800	17,650	23,236,583	159,287,394
2	21 years	41 years	211,800	17,650	22,019,668	144,498,954
3	22 years	40 years	211,800	17,650	19,923,877	129,056,309
4	23 years	39 years	211,800	17,650	19,750,352	115,683,176
5	24 years	38 years	211,800	17,650	18,692,770	103,631,300
6	25 years	37 years	211,800	17,650	17,683,325	92,772,423
7	26 years	36 years	211,800	17,650	16,777,372	84,224,159
8	27 years	35 years	211,800	17,650	15,799,783	74,894,084
9	28 years	34 years	211,800	17,650	14,921,423	66,902,650
10	29 years	33 years	211,800	17,650	14,082,666	59,711,532
11	30 years	32 years	211,800	17,650	13,281,619	55,051,887
12	31 years	31 years	211,800	17,650	12,516,496	48,392,243
13	32 years	30 years	211,800	17,650	11,785,582	42,774,569
14	33 years	29 years	211,800	17,650	11,087,244	38,024,218
15	34 years	28 years	211,800	17,650	10,419,940	33,756,932
16	35 years	27 years	211,800	17,650	9,782,184	29,925,871
17	36 years	26 years	211,800	17,650	9,172,576	27,245,159
18	37 years	25 years	211,800	17,650	8,509,767	23,877,448
19	38 years	24 years	211,800	17,650	8,032,489	21,070,675
20	39 years	23 years	211,800	17,650	7,499,520	18,555,609
21	40 years	22 years	248,730	20,728	8,326,518	19,966,213
22	41 years	21 years	248,730	20,728	7,739,864	18,224,315



S.No.	Age Group	Years of Services	Annual Premium	Monthly Premium	Cumulative Paid Premium @ age 62	Cash Value at Retirement @ age 62	Fund Acceleration Premium
23	42 years	20 years	248,730	20,728	7,178,919	15,769,237	
24	43 years	19 years	248,730	20,728	6,642,461	13,753,173	
25	44 years	18 years	248,730	20,728	6,129,325	11,952,102	
26	45 years	17 years	266,730	22,228	7,570,058	15,198,823	100000*15
27	46 years	16 years	266,730	22,228	6,962,580	13,372,307	100000*14
28	47 years	15 years	266,730	22,228	6,377,045	11,496,740	100000*13
29	48 years	14 years	274,800	22,900	5,856,341	10,084,783	100000*11
30	49 years	13 years	274,800	22,900	5,297,129	8,615,061	100000*10
31	50 years	12 years	289,200	24,100	5,066,790	7,751,054	100000*10
32	51 years	11 years	289,200	24,100	4,522,183	6,493,363	100000*9
33	52 years	10 years	297,730	28,122	4,192,526	5,536,236	100000*9
34	53 years	09 years	297,730	28,122	3,672,216	4,372,119	100000*8
35	54 years	08 years	306,730	25,561	3,594,840	4,225,820	150000*7
36	55 years	07 years	321,730	26,811	3,252,110	3,530,191	200000*5
37	56 years	06 years	344,730	28,728	2,868,388	2,949,170	200000*4
38	57 years	05 years	363,880	30,323	2,355,000	2,541,000	250000*3
39	58 years	04 years	410,200	34,183	2,140,000	2,012,781	300000*3
40	59 years	03 years	496,500	41,375	2,274,000	2,000,000	300000*3

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NOTE:

1. Accidental Death Coverage is Rs.7.5 Million
2. Accidental Death Coverage Rs.15 Million
3. loss of license / Accidental & Natural disability coverage is Rs.7.5 Million
4. Income replacement benefits Rs.200,000 per month

FINANCIAL PLANNING FOR PALPA MEMBERS
LOSS OF LICENSE / NATURAL DEATH / ACCIDENTAL DISABILITY AND DEATH /
INCOME REPLACEMENT BENEFIT /PENSION
Retirement Age 62

A	B	C	D	E	F	G
S.No.	Age Group	Years of Services	Annual Premium	Monthly Premium	Cumulative Paid Premium@ age 62	Cash Value at Retirement @ age 60
1	20 years	42 years	244,042	20,337	25,843,013	173,791,201
2	21 years	41 years	244,042	20,337	24,503,696	157,656,128
3	22 years	40 years	244,042	20,337	23,225,172	140,807,568
4	23 years	39 years	244,042	20,337	22,004,541	126,216,809
5	24 years	38 years	244,042	20,337	20,839,044	113,067,699
6	25 years	37 years	244,042	20,337	19,726,066	101,220,027
7	26 years	36 years	244,042	20,337	18,663,095	91,893,418
8	27 years	35 years	244,042	20,337	17,647,754	81,713,930
9	28 years	34 years	244,042	20,337	16,677,787	72,994,911
10	29 years	33 years	244,042	20,337	15,751,009	65,149,053
11	30 years	32 years	244,042	20,337	14,865,376	58,091,201
12	31 years	31 years	244,042	20,337	14,018,933	52,799,031
13	32 years	30 years	244,042	20,337	13,209,808	46,669,902
14	33 years	29 years	244,042	20,337	12,436,223	41,486,987
15	34 years	28 years	244,042	20,337	11,696,490	36,831,160
16	35 years	27 years	244,042	20,337	10,988,995	32,651,313
17	36 years	26 years	244,042	20,337	10,312,202	29,726,379
18	37 years	25 years	244,042	20,337	9,664,650	26,052,056
19	38 years	24 years	244,042	20,337	9,044,950	22,989,704
20	39 years	23 years	244,042	20,337	8,451,770	20,245,634
21	40 years	22 years	284,392	23,699	9,329,074	21,748,167
22	41 years	21 years	284,392	23,699	8,678,297	19,850,778

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S.No.	Age Group	Years of Services	Annual Premium	Monthly Premium	Cumulative Paid Premium@ age 62	Cash Value at Retirement @ age 62	Fund Acceleration Premium
23	42 years	20 years	284,392	23,699	8,055,521	17,176,647	
24	43 years	19 years	284,392	23,699	7,459,409	14,980,693	
25	44 years	18 years	284,392	23,699	6,888,698	13,018,896	
26	45 years	17 years	302,467	25,206	8,768,728	16,609,390	100000*15
27	46 years	16 years	302,467	25,206	7,856,874	14,927,703	100000*14
28	47 years	15 years	302,467	25,206	7,015,415	12,489,608	100000*13
29	48 years	14 years	312,467	26,039	6,476,664	11,145,123	100000*11
30	49 years	13 years	312,467	26,039	5,861,616	9,593,569	100000*10
31	50 years	12 years	327,467	27,289	5,585,015	8,570,583	100000*10
32	51 years	11 years	327,467	27,289	5,115,570	7,317,896	100000*9
33	52 years	10 years	347,467	28,956	4,735,601	6,089,857	100000*9
34	53 years	09 years	347,467	28,956	4,148,644	5,041,659	100000*8
35	54 years	08 years	347,467	28,956	3,928,923	4,688,580	150000*7
36	55 years	07 years	362,467	30,206	3,539,369	3,905,603	200000*5
37	56 years	06 years	387,467	32,289	3,126,602	3,232,702	200000*4
38	57 years	05 years	412,467	34,372	2,813,835	2,573,237	250000*3
39	58 years	04 years	462,467	38,539	2,751,068	2,478,747	300000*3
40	59 years	03 years	562,467	46,872	2,588,301	2,116,927	300000*3

NOTE:

1. Natural Death Coverage is Rs.1 Crore
2. loss of license / Accidental & Natural disability coverage is Rs. 1 crore
3. Income replacement benefits Rs.200,000 per month
4. Accidental Death Coverage Rs. 2 Crore